



Conferenza New Business Media – Edagricole **Nocciolo: Prospettive e Sviluppo** 10 Marzo 2017



Giuseppe Calcagni

Vice Chairman

Chairman of the Scientific and Government Affairs Committee

Chairman of the Statistics Committee

INC International Nut & Dried Fruit Council



INC: Missione e Membri

- To be the International source for information on nuts and dried fruits as regards health, nutrition, statistics, food safety, government standards, regulations, and agricultural quality standards.

715 Companies
71 Countries

17 products:

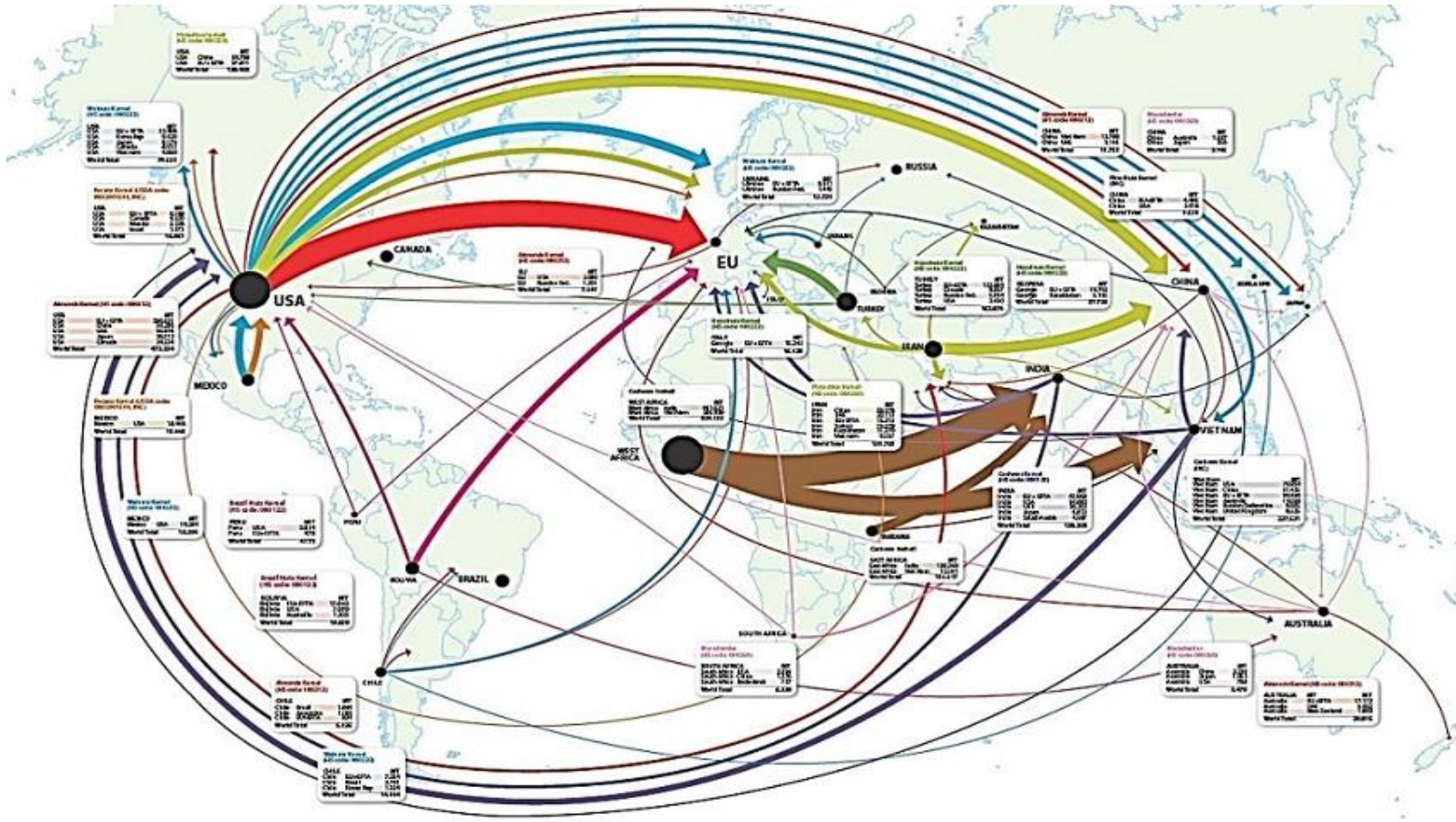
Almonds	Dates
Apricot Kernels	Dried Apricots
Brazil Nuts	Dried Cranberries
Cashews	Dried Figs
Hazelnuts	Dried Grapes
Macadamias	Prunes
Pecans	
Pine Nuts	
Pistachios	
Walnuts	
Peanuts	



- *Nutfruit Magazine*
- Monthly Newsletter
- Weekly *Cracking the News*
- Online Database
- Global Statistical Review
- Trade Flows World Map
- etc.

- A Board of Trustees of 13 countries.
- Ambassadors in 36 countries.
- An international team: 7 sub-committees.

Global Statistical Review

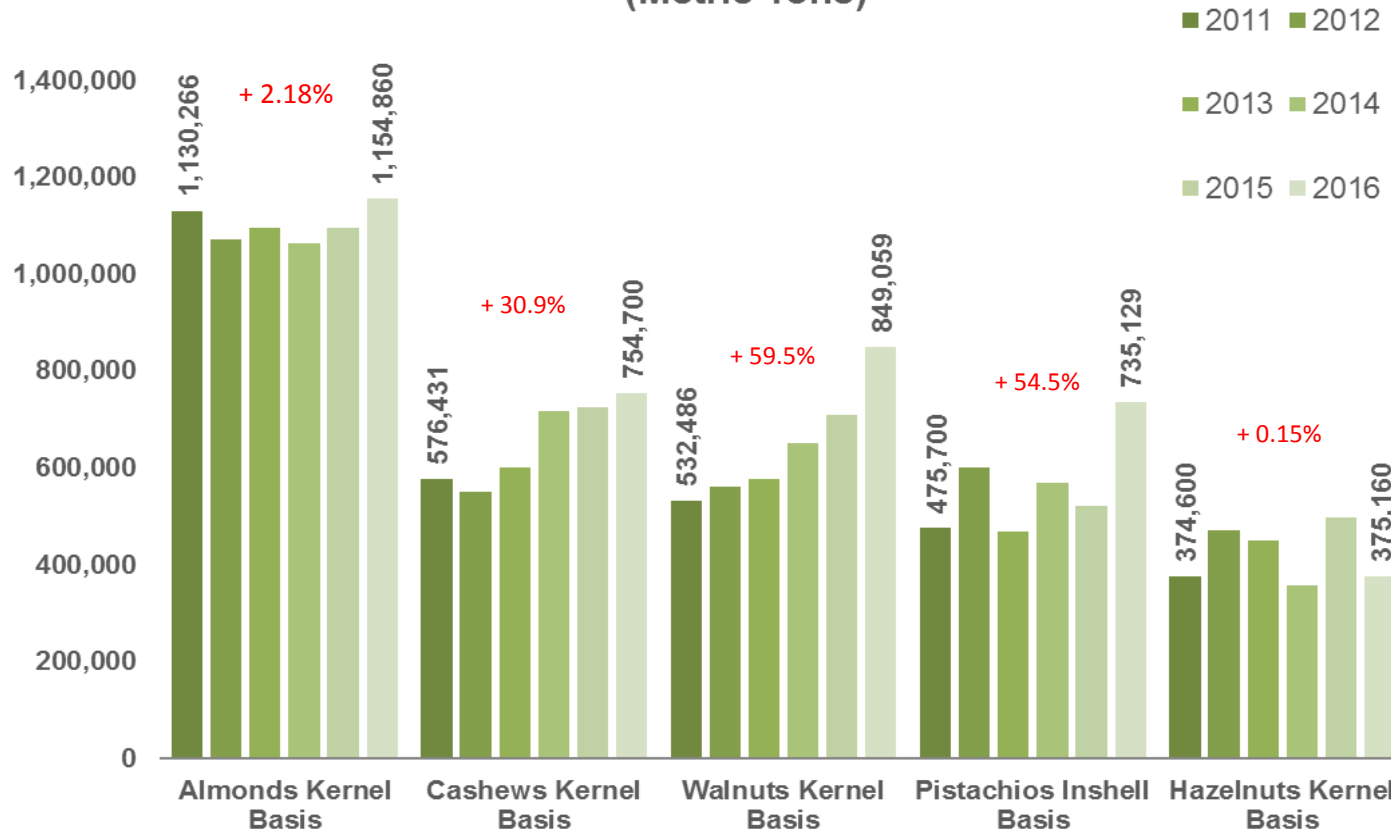


Almonds
 Brazil nuts
 Cashews
 Hazelnuts
 Macadamias
 Pecans
 Pine nuts
 Pistachios
 Walnuts
(trade flows in kernel basis, except cashews and pistachios in-shell)

Produzione mondiale Frutta Secca

Percentuali aumento 2011/2016

World Tree Nut Production (Metric Tons)



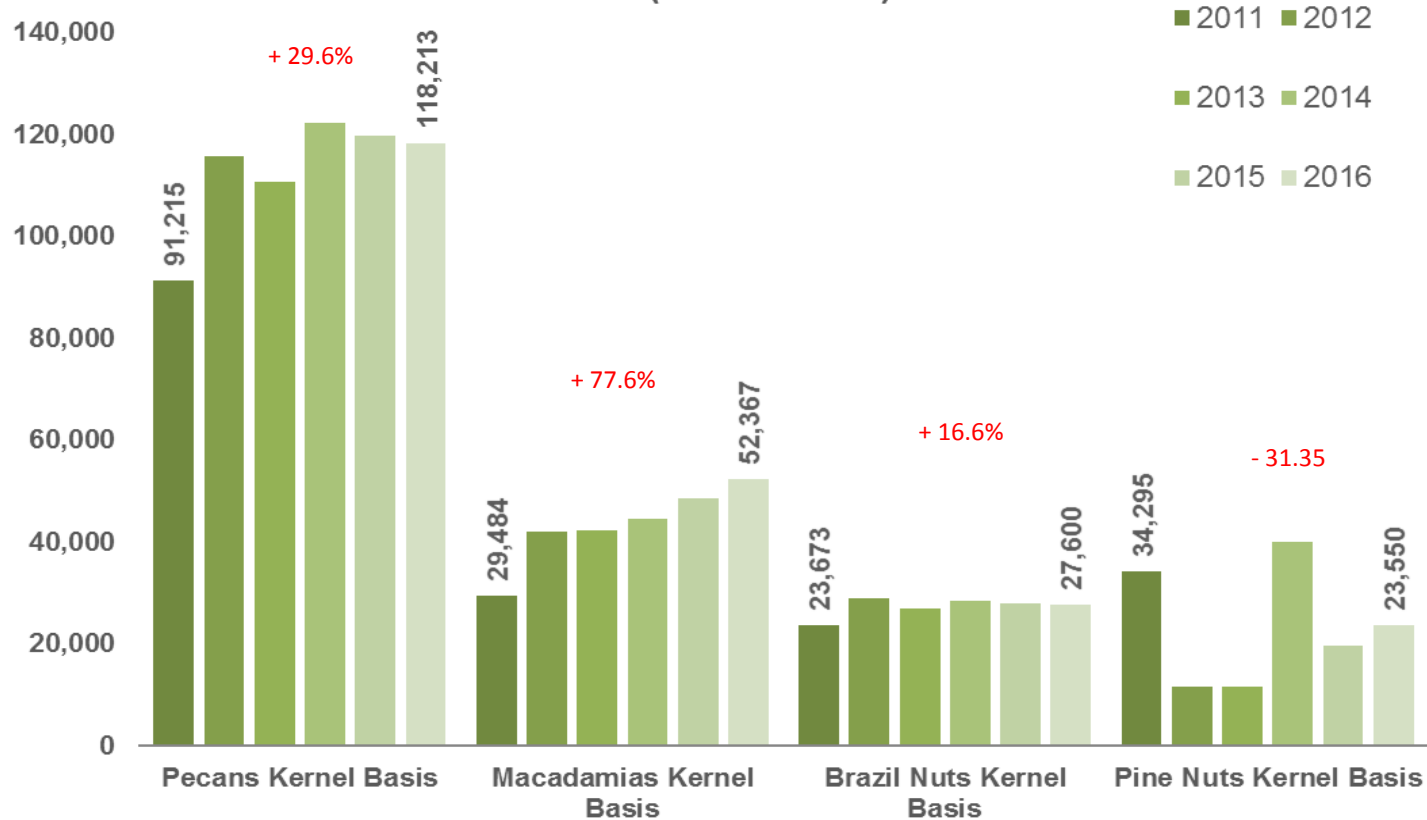
Kernel basis, except pistachios in-shell.
Source: INC.



Produzione mondiale Frutta Secca

Percentuali aumento 2011/2016

World Tree Nut Production (Metric Tons)



Kernel basis. Source: INC.

Produzione mondiale Nocciole (guscio)



March 2017

ESTIMATED WORLD HAZELNUT PRODUCTION

In-shell Basis · Metric Tons

COUNTRY	2015 / 2016				2016 / 2017			
	BEG. STOCK	CROP	TOTAL SUPPLY	ENDING STOCK	BEG. STOCK	CROP	TOTAL SUPPLY	ENDING STOCK
TURKEY	25,000	710,000	735,000	135,000	135,000	550,000	685,000	75,000
ITALY	1,000	125,000	126,000	15,000	15,000	130,000	145,000	10,000
AZERBAIJAN	500	40,000	40,500	1,000	1,000	50,000	51,000	500
GEORGIA	1,000	50,000	51,000	1,000	1,000	60,000	61,000	1,000
USA	1,000	27,850	28,850	0	0	37,800	37,800	0
SPAIN	300	22,000	22,300	300	300	18,000	18,300	1,000
CHILE	0	12,000	12,000	0	0	18,000	18,000	0
FRANCE	500	10,000	10,500	0	0	10,000	10,000	0
IRAN	0	10,000	10,000	500	500	10,000	10,500	500
CHINA	0	8,000	8,000	0	0	12,000	12,000	0
OTHERS	0	5,000	5,000	0	0	15,000	15,000	0
WORLD TOTAL	29,300	1,019,850	1,049,150	152,800	152,800	910,800	1,063,600	88,000
WORLD CONSUMPTION (T. Supply - End. Stock)				896,350	975,600			

Produzione mondiale Nocciole (sgusciate)



March 2017

Kernel Basis - Metric Tons

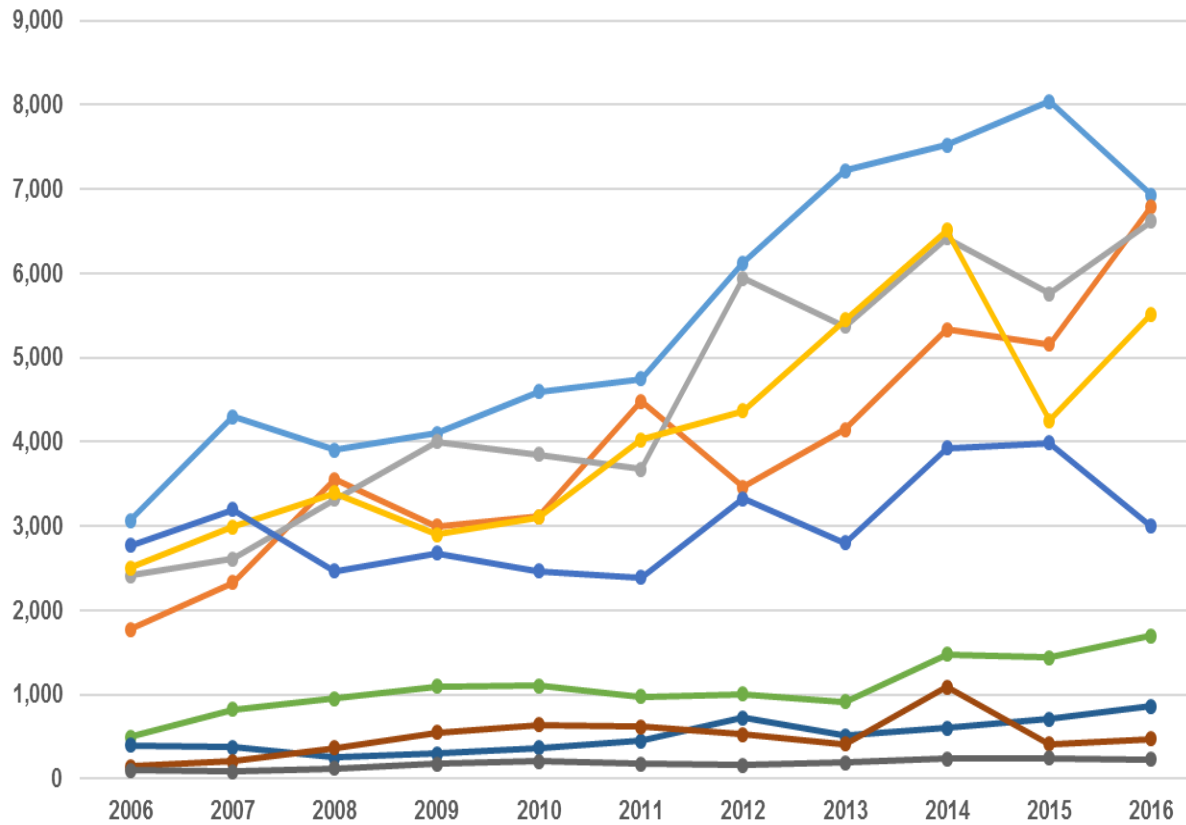
COUNTRY	2015 / 2016				2016 / 2017			
	BEG. STOCK	CROP	TOTAL SUPPLY	ENDING STOCK	BEG. STOCK	CROP	TOTAL SUPPLY	ENDING STOCK
TURKEY	12,500	355,000	367,500	67,500	67,500	225,000	292,500	37,500
ITALY	450	56,250	56,700	6,750	6,750	58,500	65,250	4,500
AZERBAIJAN	250	20,000	20,250	500	500	20,000	20,500	250
GEORGIA	500	25,000	25,500	500	500	19,000	19,500	500
USA	400	11,140	11,540	0	0	15,120	15,120	0
SPAIN	144	10,560	10,704	144	144	8,640	8,784	480
CHILE	0	5,400	5,400	0	0	8,100	8,100	0
FRANCE	240	4,800	5,040	0	0	4,800	4,800	0
IRAN	0	4,500	4,500	225	225	4,500	4,725	225
CHINA	0	3,600	3,600	0	0	5,500	5,500	0
OTHERS	0	2,250	2,250	0	0	6,000	6,000	0
WORLD TOTAL	14,484	498,500	512,984	75,619	75,619	375,160	450,779	43,455
WORLD CONSUMPTION (T. Supply - End. Stock)				437,365	407,324			

Source: China Chamber of Commerce for Import and Export of Foodstuffs, and other INC sources.

Tree Nuts Supply Value



Tree Nuts Supply Value (Million \$)
Kernel Basis (except Pistachios In-shell)



2016

Almonds	6,929
Cashews	6,792
Pistachios	6,616
Walnuts	5,519
Hazelnuts	3,001
Pecans	1,696
Macadamias	865
Pine Nuts	471
Brazil Nuts	232



Total value
treenuts **32,122**

Total	13,679	16,936	18,347	18,810	19,450	21,568	25,657	27,022	33,136	30,002	32,122
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Consumi mondiali Frutta Secca (sgusciato, eccetto pistacchio-in guscio)



Estimated World Tree Nut Consumption. MT. Kernel basis, except pistachios in-shell

Tree Nut	2010	2011	2012	2013	2014
Almonds	800,962	908,026	1,095,299	1,101,162	1,054,231
Cashews	469,241	568,738	560,080	675,339	716,682
Walnuts	436,510	509,208	506,013	584,836	629,273
Pistachios	482,936	553,760	560,703	544,291	537,250
Hazelnuts	291,599	345,234	357,993	433,270	380,915
Pecans	110,766	81,594	99,412	110,760	135,506
Macadamias	29,271	30,053	41,505	37,092	46,617
Brazil Nuts	29,586	23,977	26,675	27,270	29,100
Pine Nuts	18,099	20,744	28,789	20,867	28,095
Total	2,668,970	3,041,334	3,276,469	3,534,887	3,557,669



Average hazelnut consumption
 over 7 years = 2010 – 2016
 383,000 MT / year
 over 10 years = 2010- 2020
 ≈ 450,000 MT / year

Source: INC International Nut and Dried Fruit Council.

Conclusioni

Il raccolto italiano di nocciole è in fase di aumento soprattutto nelle aree qualificate:



- ❖ Piemonte
- ❖ Lazio
- ❖ Campania

e nuove regioni che si affacciano a produzioni alternative da

- Seminativi
- Frutta in superproduzione

Conclusioni



Stimiamo che il raccolto italiano di nocciole raggiunga nel 2020 corrispondenti a

allorché i consumi italiani sono attualmente ben maggiori ed oggi stimati in

150.000 tonnellate in guscio
70.000 tonnellate di prodotto sgusciato

90.000 tonnellate

GRAZIE !

